

# Victor Grenaudier

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## EDUCATION

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**Paris Dauphine University - PSL** Master's degree in Economics & Financial Engineering **Paris, France**  
• Relevant coursework: Financial Analysis, Financial Modelling, Financial Valuation, Front-office tools (VBA) September 2018 - May 2021  
• Obtained 2:1

**Paris Dauphine University - PSL / University College London** - Bachelor of Economics & Financial Engineering **London, UK**  
• 3 years program (2 years in London, 1 year in Paris) September 2015 - June 2018  
• Relevant coursework: Financial Analysis, Financial Market, Statistics, Accounting, VBA programming

**Marcelin Berthelot Preparatory Classes** **Paris, France**  
• Preparation in Mathematics/Physics for the "Grandes Ecoles" exam September 2014 - June 2015  
• Relevant coursework: Mathematics, Physics, Chemistry, Biology, English

**Marcelin Berthelot High School** **Paris, France**  
• French "Baccalauréat" in Mathematics & Sciences, with Honours September 2011 - June 2014

## WORK EXPERIENCES

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**ISAI Gestion** ([link](#)) **Paris, France**  
*Venture Capital Analyst* August 2020 - October 2021 (14 month)

- Managed the sourcing and analysis of 500+ investment opportunities (early-stage tech' startups), by using both qualitative (e.g. interviews w/ founders and existing clients) and quantitative methods (e.g. data-mining using VBA/SQL as to create and assess industry-specific KPIs from raw data)
- Led meetings with 300+ startup founders, fund's stakeholders, and industry leaders for networking, research and due diligence purposes
- Worked actively on 7 investments in the blockchain, fintech, consumer and B2B software sectors, through the elaboration of investment memorandums and the participation to strategic discussions (deal structure, term-sheets, ...)
- Participated to the shareholders' meetings, of various types (sector/maturity) of existing portfolio startups, alongside general partners
- Represented ISAI at numerous innovation-related events and acted as jury member at 3 nationwide startup contests.
- Implemented a new CRM at fund level, including migration (data-mining and set-up), integration to external tools and task automations

**Engie New Venture** ([link](#)) **Paris, France**  
*Venture Capital Analyst Intern* September 2019 - May 2020 (6 month)

- Scouted and screened startups, based on Engie ENV's specific parameters, innovation objectives and investment criteria
- Elaborated extensive valuation models (DCF, VC & Hybrid Method) and updated/improved existing ones through academic research/automatisation (VBA/SQL)
- Processed and analysed industrial/technological data and market trends to synthesise information for valuation, presentation and reporting purposes
- Interacted with the sponsoring business units for existing and potential investments (competitive intelligence, development follow-ups)
- Actively participated to dealflow meetings, due diligence process, and preparation of investment committees

**Seabury Capital** ([link](#)) **London UK**  
*Summer Analyst Merger & Acquisition* May 2017 - August 2017 (3 month)

- Created several market research on segment of the aerospace & defense industry and formulated a market-sizing model to assess the aeronautic seat-belt industry through cold calling, research and analysis of public and private information
- Assisted the creation of a valuation model including, DCF analysis, analysis of financial multiples, comparable companies and precedent transactions in sub-sectors of the A&D industry; Supported live mandates in ongoing due diligence processes
- Active participation on the origination of a sell-side valuation (aeronautic maintenance company) working alongside the US and Australian teams
- Reviewed and maintained VDR ; Engaged in the Q&A process between buyers, sellers and financial advisors

## SKILLS

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### Languages:

**French:** Mother's tongue    **English:** Fluent (C1-C2)    **Spanish:** Intermediary (B1)    **Creole:** Notions

### Computer skills:

**Softwares:** Microsoft Office, VBA, SQL, Python - advanced    **Databases:** Capital IQ, FactSet, Pitchbook, Bloomberg, - advanced

## LEADERSHIP & EXTRACURRICULAR EXPERIENCES

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- **Sports** - Tennis (Best ranking: 5/6), Kite-Surfing, Diving (CMAS & PADI level 2), Wakeboarding (volunteer instructor during summer 2018)
- **Music (Paris, 2011-2015)** - Leader of a band for 4 years as bass player and percussionist. Organised and performed several concerts for the most important french AIDS' association, gathering on average 12000€/concert
- **Travelling** - USA, Caribbean Islands, Netherland, Germany, Czech rep, Hungary, Croatia, Italy, South America (Peru, Chili, Brasil), Africa (Sénégal, Morocco, Bénin, South Africa, Swaziland, Reunion Island), and notably employed in the Mauritian tourism sector (4x3 month)
- **Cooking** - (Paris summer 2018 / London 2015-2016) - Worked as a "chef" in a paris region lake-side restaurant during the summer 18' (serving 120 meals a day on average) ; Barman in a wine bar while in London
- **Volunteering (Paris 2006-2013)** - Member of the "Scouts Unitaires de France", organising and participating in summer camp across France
- **Tutoring (Paris 2018 - present / London 2015 -2017)** - Give mathematics, physics and economics lessons to high school students, both in France and in the UK (14 students over 4 years)